



ADVOCATES & SOLICITORS

*A boutique law firm in Kuala Lumpur specialising in corporate & commercial, capital markets and dispute resolution. Gan & Lee combines big-firm expertise with boutique attention to deliver clear, strategic solutions for every client.*



*Going to Great Lengths for Your Success*

# ABOUT US

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Gan & Lee was founded by two close friends and law school mates from Queen Mary University of London, Eugene Gan and KC Lee. Having built their careers at top-tier Malaysian law firms and advised on high-profile corporate, capital markets, civil litigation, and dispute resolution matters, they set out to establish a legal practice that offers the best of both worlds by combining the technical excellence of a big firm with the personal attention and responsiveness of a boutique.

Being well-versed in English, Mandarin and Bahasa Melayu, we provide multilingual legal services to a diverse client base. We place strong emphasis on clarity and communication, ensuring that our clients are well-informed, confident and supported at every stage.

Gan & Lee was founded on the belief that legal advice should go beyond being accurate and sound. It should also be strategic, commercial, and tailored to the evolving needs of our clients, whether they are corporations, investors, entrepreneurs or individuals. Our aim is to deliver clear, practical and efficient solutions across transactional, regulatory, contentious and non-contentious matters, always striving to achieve our clients' objectives in the most professional, timely and cost-effective manner.

At Gan & Lee, we go to great lengths for our clients' success, because their success defines ours. This is not only our motto, it cements our core values - to be thorough, thoughtful, and always one step ahead.



# OUR MISSION

To deliver clear, strategic and practical legal solutions by offering the best of both worlds, combining the technical excellence of a big firm with the personal attention of a boutique



# OUR VISION

To be our clients' most trusted partner, recognised for thoughtful, forward-looking advice and for going to great lengths to achieve their success



# OUR VALUES

We are thorough in our work, thoughtful in our approach, and always one step ahead. These values shape how we go to great lengths for our clients' success

# PRACTICE AREAS

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## CORPORATE & COMMERCIAL

We simplify corporate and commercial complexities with clear, practical, and actionable legal advice.

## CAPITAL MARKETS

We guide clients through capital markets transactions with regulatory insight and practical expertise.

## DISPUTE RESOLUTION & LITIGATION

We represent clients across a broad spectrum of disputes, delivering clear, practical and cost-conscious solutions.

## OTHER AREAS

We provide support across a wide range of other legal matters, tailoring our advice to the varied needs of our clients.



# CORPORATE & COMMERCIAL

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At Gan & Lee, we simplify corporate and commercial complexities. We help businesses navigate legal and regulatory challenges, structure deals, and build strong legal foundations for growth. Our advice is clear, practical and actionable, ensuring that every step you take is legally sound and commercially viable.

From start-ups to investment funds and established corporations, we cover the full spectrum of corporate and commercial matters, tailoring our advice to support your business goals.

## **MERGERS & ACQUISITIONS**

We advise clients through every stage of an M&A transaction, from structuring to signing, and all the way to completion and post-completion integration. Our role is to simplify complexity, manage risks, and keep the deal moving. Our scope of work typically includes:

- Deal Structuring
- Due Diligence
- Drafting & Negotiation of Transaction Documents
- Execution & Completion
- Post-Completion Support

We act across a wide range of industries and transaction types, including share and asset deals, private equity and venture capital investments and cross-border M&As. Our experience spans sectors such as consumer goods, food and beverage, property development, media and software, technology, manufacturing, retail, and logistics and postal services.

# CORPORATE & COMMERCIAL

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## **JOINT VENTURE & STRATEGIC PARTNERSHIP**

Joint ventures can provide strategic access to new markets, enhance efficiency and drive growth, but only if they are structured with care. At Gan & Lee, we work closely with clients from the earliest planning stages to implementation. We focus on aligning interests, managing risks and putting in place clear frameworks so that partnerships operate smoothly and avoid future disputes.

Our scope of work typically includes:

- Partnership structuring
- Governance Framework & Risk Allocation
- Drafting & Negotiation of Agreements
- Deadlock & Exit Mechanisms
- Implementation & Ongoing Support

# CORPORATE & COMMERCIAL

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## COMMERCIAL AGREEMENTS

We draft, review and negotiate a wide range of commercial agreements, including:

- supply agreements
- service agreements
- distribution agreements
- reseller agreements
- franchising agreements
- licensing agreements
- agency agreements
- partnership agreements
- technology agreements
- confidentiality and non-disclosure agreements
- employment and contractor agreements
- terms and conditions of trade

Our focus is on identifying and managing contractual risks while ensuring agreements are clear, enforceable and aligned with business objectives.

# CORPORATE & COMMERCIAL

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## **CORPORATE GOVERNANCE, COMPLIANCE & ADVISORY**

We advise clients on corporate governance and compliance matters, including constitutions, shareholders' agreements, directors' duties and regulatory requirements. We also assist in reviewing governance policies such as anti-bribery and anti-corruption, anti-money laundering, codes of conduct and personal data protection. Our aim is to help businesses meet regulatory standards and ensure accountability.

## **BUSINESS SET-UP IN MALAYSIA**

We assist local entrepreneurs and foreign investors with setting up businesses in Malaysia. Our work covers incorporation procedures, constitutions, regulatory approvals and sector-specific licensing requirements. We also advise on the appropriate business vehicle, including private limited companies (Sdn Bhd), partnerships, limited liability partnerships (LLP), branch offices and representative offices. We further advise on equity conditions, foreign participation requirements, and employment and immigration matters. Our aim is to help clients establish businesses on a sound legal foundation.

# CAPITAL MARKETS

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At Gan & Lee, we advise corporations, investment banks and financial advisers on initial public offerings and a wide range of equity capital markets transactions. We understand the complexities of Malaysia's capital markets and the regulatory framework that governs them, including the Listing Requirements issued by Bursa Malaysia Securities Berhad and the guidelines issued by the Securities Commission Malaysia.

Our role goes beyond advising on legal requirements and compliance. We provide end-to-end support across capital markets transactions, offering clear, practical and actionable guidance at every stage.

Our experience includes advising on:

- Domestic Initial Public Offerings – acting as both issuers' counsel and underwriters' counsel in IPOs on the Main Market, ACE Market and LEAP Market of Bursa Malaysia Securities Berhad, covering pre-IPO restructuring, legal due diligence, drafting offering documents and prospectuses, preparing submission documents to regulators, and drafting underwriting and placement agreements.
- Cross-Border Initial Public Offerings – acting as Malaysian counsel for IPOs on the Hong Kong Stock Exchange and the Singapore Stock Exchange.
- Equity Fundraising Exercises – acting as solicitors for listed corporations undertaking fundraising exercises, including rights issues, warrants issues, private placements, and employee share schemes.
- Takeovers & Privatisations – advising on takeover offers and privatisation exercises, including compliance with the Malaysian Code on Take-Overs and Mergers 2016, Rules on Take-Overs, Mergers and Compulsory Acquisitions and the Capital Markets and Services Act 2007.
- Advisory – advising on compliance with securities laws and listing requirements, including continuing listing and disclosure obligations and corporate governance matters.

# DISPUTE RESOLUTION & LITIGATION

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At Gan & Lee, we recognise that disputes are sometimes an unavoidable part of business. Whether arising from contractual, financial, shareholders or land dispute, our focus is always on securing the best possible result for our clients.

We pride ourselves on approaching litigation with pragmatism and transparency, always seeking to resolve matters efficiently and sensibly where practicable. We provide clear advice and representation on the dispute process, delivering tailored and practical support at every stage while remaining acutely mindful of cost considerations.

We have extensive experience in handling disputes before the Malaysian courts. We also maintain strong ties with Australian solicitors, enabling us to provide seamless cross-border support and advice to clients with business and personal interests spanning Malaysia and Australia.

We advise and represent clients in a wide range of matters, including:

- Commercial and contractual disputes
- Insolvency and commercial debt recovery
- Franchising disputes
- Partnership and shareholder disputes
- Employment disputes
- Property/ land claims and disputes
- Intellectual property disputes
- Tenancy disputes
- Estate and probate disputes

# OTHER AREAS

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Our primary focus is on corporate and commercial, capital markets and dispute resolution & litigation. In addition to these core practice areas, we also support our clients with a wider range of matters that may arise in the course of running a business or managing personal wealth and affairs.

- Conveyancing and Real Estate – advising on property sales and purchases, leasing and tenancy matters.
- Wills, Probate and Estate Planning – advising on wills, trusts, succession planning and administration of estates.
- Employment and Labour – advising on employment contracts, employment handbooks and policies, terminations and compliance with employment laws.
- Regulatory and Licensing – advising on regulatory frameworks, licensing requirements and approval processes.
- Intellectual Property – advising on registration, protection and management of trademarks, copyrights and licensing arrangements, and coordinating with IP agents, where necessary.

# MEET OUR PARTNERS



## CONTACT

✉ eugene.gan@ganandlee.com

☎ +6012 522 5866

🌐 [www.ganandlee.com](http://www.ganandlee.com)

📍 THE MET CLUB By Colony  
A-10-2, Menara The Met  
No. 20, Jalan Dutamas 2  
50480 Kuala Lumpur

## EUGENE GAN MINGYAO

### Managing Partner / Head of Corporate & Commercial and Capital Markets Practice

Eugene is the Managing Partner of Gan & Lee, where he leads the firm's Corporate & Commercial and Capital Markets practice. He graduated with an LLB (Hons) and an MSc in Law and Finance from Queen Mary University of London, and completed the Bar Professional Training Course (BPTC) in the UK. A member of Lincoln's Inn, he was called to the Bar of England & Wales in 2018 and admitted as an Advocate and Solicitor of the High Court of Malaya in 2019. Before co-founding Gan & Lee, Eugene was a Senior Associate at Cheang & Ariff, a member firm of WPG, a regional law network established by WongPartnership LLP.

His key practice areas include capital markets, mergers & acquisitions (M&As), securities regulation, and general corporate advisory. He regularly acts for private and public companies, financial institutions, and private equity funds on M&As, takeovers, privatisations and fundraising exercises, as well as corporate and commercial matters.

Eugene has extensive experience advising on public and private M&A transactions, both domestic and cross-border. He also has significant experience in capital markets transactions, including IPOs on the Main, ACE and LEAP Markets of Bursa Malaysia Securities Berhad, and listings on the Singapore Stock Exchange and the Hong Kong Stock Exchange. In addition, he has advised on rights issues, warrants issues, share subscriptions, private placements and employee share schemes.

Apart from transactional work, Eugene advises clients on establishing businesses in Malaysia, as well as on regulatory and compliance matters across industries including F&B, consumer goods, distributive trade, manufacturing, logistics, property development, financial services, healthcare, education, cryptocurrency, payment systems, and electronic trading platforms.

## **QUALIFICATIONS**

- LLB (Hons), Queen Mary University of London, United Kingdom
- MSc Law and Finance, Queen Mary University of London, United Kingdom
- Barrister at Law, Lincoln's Inn
- Advocate & Solicitor, High Court of Malaya

## **NOTABLE EXPERIENCES**

- Acted as issuer's counsel for the IPOs and listings of several companies on the ACE Market of Bursa Malaysia Securities Berhad, including a regional third-party logistics (3PL) service provider, a regional technology solutions provider, and a distributor, supplier and manufacturer of ferrous and non-ferrous metal products
- Acted as underwriters' counsel for the IPO and listing of a property developer group of high-rise residential projects on the Main Market of Bursa Malaysia Securities Berhad
- Advised an F&B and consumer goods group listed on the Main Market of Bursa Malaysia Securities Berhad on its takeover offer and privatisation of another public listed company involved in the manufacturing and packaged food segment for a total consideration of approximately RM488 million
- Acted as Malaysian counsel for the reverse takeover by a company listed on the Catalist Board of the Singapore Stock Exchange of a company engaged in the distribution of information technology computer peripheral parts, software and related products
- Advised an integrated electrical power technology group listed on the Main Market of Bursa Malaysia Securities Berhad on its ESOS and restricted issue of 1.33 billion new shares to a strategic investor for a total consideration of approximately RM160 million
- Advised a digital media holding company listed on the ACE Market of Bursa Malaysia Securities Berhad on its corporate regularisation plan, special issue, rights issue with warrants, LTIP and a series of acquisitions with a total consideration exceeding RM100 million
- Advised a property developer group listed on the Main Market of Bursa Malaysia Securities Berhad on its subscription of a 51% equity interest and subsequent acquisition of a 33% equity interest in a company developing a high-rise residential project in Bangsar, Kuala Lumpur, for a total consideration of approximately RM80 million

## **LANGUAGES**

- English
- Bahasa Malaysia
- Mandarin

## **CONFERENCES & TALKS**

- Speaker at the 2024 Crowe IPO Conference: Unlocking the Secrets of a Successful IPO

# MEET OUR PARTNERS



## CONTACT

- ✉ [kc.lee@ganandlee.com](mailto:kc.lee@ganandlee.com)
- ☎ +6019 318 0426
- 🌐 [www.ganandlee.com](http://www.ganandlee.com)
- 📍 THE MET CLUB By Colony  
A-10-2, Menara The Met  
No. 20, Jalan Dutamas 2  
50480 Kuala Lumpur

## LEE KHOON CHUAN

### Partner / Head of Dispute Resolution & Litigation Practice

KC is the co-founding partner of Gan & Lee, where he leads the firm's Dispute Resolution & Litigation practice. He graduated with an LLB (Hons) from Queen Mary University of London on a JPA scholarship and subsequently obtained his Certificate in Legal Practice (CLP) before being admitted as an Advocate and Solicitor of the High Court of Malaya in 2018. He previously practised as a legal associate in the litigation team of Lee Hishammuddin Allen & Gledhill.

His key practice areas include contractual disputes, debt recovery, insolvency, shareholder disputes, directors' liability, and tortious claims. He has acted for financial institutions, multinational corporations, property developers, and high-net-worth individuals in contentious matters across multiple industries.

In addition to his Malaysian practice, he has significant consultancy experience with Lincolns Lawyers & Consultants of Melbourne, where he worked alongside solicitors and barristers on complex disputes matter before the Australian Courts.

With his background as a litigator, KC brings a risk-focused lens to corporate and commercial work. He also regularly advises clients on shares and business sales transactions with a critical eye on potential pitfalls, blending commercial acumen with strategic dispute management to safeguard his clients' interests.

## **QUALIFICATIONS**

- LLB (Hons), Queen Mary University of London, United Kingdom
- Certificate in Legal Practice (CLP)
- Advocate & Solicitor, High Court of Malaya

## **LANGUAGES**

- English
- Bahasa Malaysia
- Mandarin

## **PUBLICATIONS**

- Contributor, Malaysian Civil Procedure, Sweet & Maxwell (2021)

## **NOTABLE EXPERIENCES**

- Acted for a publicly listed company in a claim against previous directors for breach of fiduciary duties and negligence
- Acted for client on minority oppression proceedings and other shareholder/ director disputes
- Acted for the defendant in dispute over the validity of a loan; Pan v Lu [2025] VCC 298
- Acted for the landlord in retail lease dispute matter before the Victorian Civil and Administrative Tribunal
- Regularly acts for clients in mediation matters, including the process, strategy, negotiation and settlement discussions
- Regularly acts for clients in debt recovery and enforcement matters involving winding-up and bankruptcy
- Regularly advises clients in share sale and purchase transactions, including call and put options

# CONTACT US

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+6012 522 5866 (Eugene Gan)  
+6019 318 0426 (KC Lee)



[www.ganandlee.com](http://www.ganandlee.com)



[eugene.gan@ganandlee.com](mailto:eugene.gan@ganandlee.com)  
[kc.lee@ganandlee.com](mailto:kc.lee@ganandlee.com)



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**THANK YOU !**